# $F$ <br> a <br> Star Showhome 



Jodi McLean reports on this award winning five star show house.

WITH BOTH THE GOLF course and sea in view 'The Mansions', by Elphinstone, sits in probably one of the most covetable sites in Ayr.

Literally a stones throw from the beach and next to Belleisle Golf Course, the position is absolutely idyllic.

Potential buyers from near and far had been waiting with baited breath to see the show house at this exciting new luxury development at Cunning Park, and the wait was certainly well worth it! 'Absolutely fabulous' would be a complete understatement in describing this magnificent show house, designed and furnished by XS Interiors of Bearsden, Glasgow.

According to top estate agents, Donald Ross, they have never had a more positive
response to a show house. 'We have had the most incredible feedback from viewers', commented Jacqueline Miller of Donald Ross. 'The interior design, fumishings and styling have really captivated the viewers and this, coupled with the location and build quality of The Mansions' has really put it on the map'. 'Everyone over the door has praised the show house and are genuinely bowled over with the interior' added Donald Ross partner, Steven Miller

## From Concept To Creation

When Sales Manager of Elphinstone, Pauline Coates, initially met up with Loraine Chassels of XS Interiors there was a special chemistry thathappened. The architects plans were barely unfolded when the brainstorming

between these two dynamic women began. Initial discussions on room themes, colours, furnishing styles and fabrics were all thrown in to the interior arena and Pauline and Loraine's first meeting together was the start of a partnership that would soon give birth to a super star show home at 'The Mansions'. After the initial meeting, first on the agenda

was for Loraine to provide story boards for Pauline to show the team at Elphinstone Loraine's vision for each room. Loraine designed every room and selected all the fabrics for the soft furnishings and wall papers in addition to every item of furmiture. Once the story boards were prepared Loraine brought


together examples of all the magnificent furniture she recommended for the show house and a Directors meeting was set up at Loraine and husband Carlo's design studio in Bearsden. 'I was really impressed with XS Interiors vision for 'The Mansions', commented Alasdair Carlyle, Director of

Elphinstone. 'The proposed interior design was excellent and her choice of fumiture superb', he commented.

Pauline was delighted with the outcome of the meeting, 'With up to six bedrooms possible at the show house, I loved Loraine's take on a 'Juniors Room' as one of them, and thought the 'Relax and Renew Spa Room' was a brilliant and novel concept!', she enthused. 'I always wanted an organic feel to the decor, explained Pauline,' and the bespoke fabric sofas and chairs Loraine designed, using No No fabrics, in the drawing and dining rooms along with their coordinating pelmets and feature cushions were brilliant', she added. It seems Loraine worked through this brief from Pauline and even translated the organic ethos through to the Family room, with it's organic feature lighting and ribbed curtain fabric, from award winning Voyage Decoration. The striking textured feature chair and console table in the family room were handmade from natural water hyacinth, by Hyacinth Design. Even the feature peacock headboard and curtains in the Master Suite, again featuring Voyage fabric, were made of organic silk.

From this first meeting, showing the concept for the complete property, Loraine certainly had her work cut out, and this was just the beginning.

## Born to Shine

The grand hall, on two levels, is the perfect entry to 'The Mansions'. XS used amethyst alcantara suede quirky chairs for a contemporary edge and tied this colour
way in with a huge oversized lily display in the same amethyst tone in a le touquet Italian vase, mounted on a mirrored plinth. Adding more glamour in the lower hall, a mirror topped charcoal Zen console table rubs shoulders with magnificent imported mirrors from Belgium. Simply stunning hand made lighting, from New Orleans, sit atop the console and crown the landing in the form of a grand chandelier. The upper hall echoes the mirrored appeal with a cut mirrored mosaic mirror and console table adomed with blown glass candle ball holders to complete the

look.
'The Mansions' abounds in space and this is particularly evident on the ground floor where the stunning lounge opens up into the formal dining room through double glass doors, creating a vast space. The ebony and ivory colour way is the height of sophistication. Vanilla cut velvet pelmets coordinate perfectly with the bespoke sofas and Gleneagles tub chair, designed by XS Interiors. A baby grand piano, in polished black lacquer, graces the huge bay window
overlooking the lawns of 'The Mansions'. The magnificent Blairquhan fireplace in the drawing room was manufactured and installed by Athena in Kilmaurs. Made of Verona natural limestone it features scone brick and a large Nexus basket and logs- a perfect match for the interior. It gives a cosy heart to the home, while the original oil painting, supplied from Loraine and Carlo's private studio at XS Interiors, by artist Gerard Bums adds a real wow. Interesting sculptures adom New York style pedestals and sit aside unusual acrylic


is incredible. Cream solid wood furniture add to the rich appearance of the bedroom.

The Principal Guest Bedroom is a latte layered inspiration and from the bespoke wallboard to the mirrored furniture the feeling is opulent. Clarity in colours of oyster, latte cream and charcoal echo the drawing and dining room downstairs and make for a perfect guest retreat.

The Jaipur Guest bedroom boasts a hand crafted and painted bergere wood bed and matching finial cabinets, inspired from the days of the Raj, while a jewel encrusted Gustav Klimt canvass art embraces the viewers as does the mother and child oversized floor sculpture from Texas and the gold LOVE sign on the hand painted wood console. This room gives you a hug.

Throughout the fabulous bedrooms XS have used lovely full bedspreads and teamed them with American coordinate large cosy stuffed pillow shams and a multitude of decor cushions and layering throws, by Samuel Homes the soft furnishing specialists Loraine loves.

The Relax and Renew Spa Room has great personality and so fresh in both style and concept. The feature sea shell and stone photographic art XS have used give 'The Mansions' a beachy feel ( well the beach is just a minute away, after all), and the imported driftwood lamps from Paris add to the feeling of nature. The trickle of the pebble water fountain beckons you to the leather massage bed. What a great idea for a spare bedroom!


Loraine and husband Carlo's companies, XSInteriors and EXShowhouseFumiture, have been designing and furnishing private residences and show houses for well over a decade. 'We take care of so many different types of projects‘, said Carlo, 'from private clients needing help with one room in their house or looking for the right piece of furniture, right through to multi million pound properties both here and abroad. I think one of the reasons we are so popular a choice with private clients and builders alike is that Loraine and I have a very hands on approach.' he added. 'Each project we work on is very important to us' Loraine confirmed, 'we treat our work with passion and commitment. With 'The Mansions', the enthusiasm of all those involved at Elphinstone coupled with Carlo and my keenness to excel really propelled the project' she added.


Loraine Chassels and Carlo Sambucci of XS Interiors.

Back to reality and the day to day business is beautifully contained within the study. Moulded glass top end furniture and seating in the finest winter white hide, were imported from Rimini in Italy, The Enchanted Forest wall art is a perfect background for a study and creates an unhurried feel of calm. Iconic classic pieces of fumiture including an Eileen grey occasional table and an Arco floor standing light add to the cool vibe.

Juniors Room definitely puts a smile on your face and the handmade bedding, on the two tier clapperboard New England bed, picks up the punch of the fun. Loraine also designed the lime suede pelmet and blind. Even the en suite bathroom carries on the' happy' theme where kitty tails act as spongie holders.



## From The Bottom To The Top

Extremely spacious ensuites and bathrooms have creatively incorporated stunning Porcelanosa tiling with quality Grohe taps and Laufen sanitary ware. The bathroom designs and quality specifications at 'The Mansions' are of the highest calibre throughout. The in- built TV in the Master en-suite is a particular treat - I imagine myself with a glass of champagne and a candlelit bath - toasting the day - I wish!

When I visited 'The Mansions' during the opening weekend it was packed with a swarm of viewers. The air was electric. Ear wigging for comments I overheard a very attractive couple on the upper floor jesting about time slots for the use of the Relax and Renew Spa Room. Both seemed to favour a Friday evening massage. Another group of 'yummy mummies' looking to upsize, were sitting in the lounge near the piano commenting on which of the two dining areas they liked the best. A husband and wife in the kitchen pondered over who would 'take charge' of the Miele coffee machine, while a pilot and his brother on the upper floor considered whether the Study could incorporate a mini gym. They were all captivated. They were all talking. One thing was for sure - they were all unanimous in their opinion. 'The Mansions' show house was a winner, and I totally agree.

## Useful Contacts:

XS Interiors/EX Showhouse Furniture: Bearsden, Glasgow. Tel: 01419420519 Web: wuw.xsinteriors.com
Elphinstone Holdings Ltd: Tel: 01416203000 Web: wnw.elphinstone.com
Donald Ross Estate Agents: Tel: 01292288222
Web: wuw.donaldross.co.uk
Miele: Tel: 01235554455 Web: wnw.miele.co.uk Kitchens International: Kilmarnock, Edinburgh(2), Aberdeen, Broxburn. Tel: 01563530838 Web: unw.kitchensinternational.co.uk Athena Fireplaces \& Design Ltd: Ayrshire, Glasgow, Sterling. Tel: 01563538841 Web: wnw.athenafireplaces.co.uk
Hyacinth Designs: Tel: 01582624053
Web: unw.hyacinth-designs.com

[^0]
[^0]:    HomeSeeker Readers Offer
    Meet the interior designers of the Mansions by phoning to arrange a one hour studio visit on 01419420519.

