



Decor earlier in December can ground the prices and set an afford-with-it tone and tone, prevents and delivers up. Simple glass tables and neutral colors give extra oomph for the



A modern look in a living room with a clean white wall, featuring the color, neutral, and neutral colors, giving extra oomph for the



A stylish dining table with a clean white wall, featuring the color, neutral, and neutral colors, giving extra oomph for the

Gone are the days when you can simply put your house up for sale and expect to be inundated with buyers. Today's market is a highly competitive one, and that is where styling your home professionally can make a real difference. Not only is it likely to woo prospective buyers into snapping it up, it could also help you get top dollar.

One woman who is no stranger to the concept that style sells homes is **Lorraine Cheneau of XS Interiors and XS Showhouse Furnishers**. Lorraine has helped countless designers and builders showcase the potential of interior spaces and create design through her styling range of furniture, lighting, accessories, and more. Her professional experience and eye for detail help you dramatically alter the appeal and appearance of your home, making buyers who sign on the dotted line in quick time.

1. Create a sense of space
Make sure that there is space to move and walk, and that the architecture is not too and too much furniture you have, which is not an enhancement, people like to walk around a property to view it. They want to stand in the top of the room and look out. There should be eye candy wherever you look, but it doesn't have to be heavily furnished. Larger white pieces are preferable to smaller dark ones. Lighter-colored walls to get rid of as they are the something the eye can focus on easily.

2. Add good looking lighting
It's good to have practical lighting, especially for the winter months when light is scarce. Maximum lighting is important for entry processes, but also that all ambient lights should be on for viewing. Ambient lighting should be lighting on concrete and lamp tables, lighting creates a friendly feel and people like walking into a property that looks homely in the evening hours.

Lorraine's top tips...

1. Start with a blank canvas

A clean canvas is the best way to start because you're not compromised to see the look of the walls that's been there for the last few years, or the artwork and bits that is part of the life. Once you've got your blank canvas, the next thing to consider is the property's architecture, location, price and target market.

2. Play to the audience

It's vital that you know your market. There is no point in making the house look like a designer pad if prospective buyers are likely to find it too trendy. Likewise you don't want it to look like the Buckingham Palace if it's a bid for a young couple.

3. Complement the architecture

If you have very low ceilings, you don't necessarily want your space cluttered. You'll want to be careful with things like wall coverings, ensuring that they don't bring the room in or down. Also, take into account room positions, for example, are they north-facing and extremely dark, south-facing and extremely bright or perhaps you have a bay window you want to bring it into the home.

4. Give colour and linkage

When showing a property, although you might just stick to neutral, there is no problem in introducing vibrant or colour styling, whether it's on a 'feature wall' or in a space that will naturally match. To keep a property relatively neutral to appeal

Dress to impress

Give your home oodles of style and sell it ahead of the competition, says Sandra Purdie

XS Interiors is a private interior studio in Beaconsfield

Last year it helped sell over 21 million pounds worth of property via their unique 'style to sell'

XS Interiors and **XS Showhouse Furnishers** offer a style to sell furniture hire service, which includes a design and plan for your property's interior as well as supply and assembly of all furniture and accessories.

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